



Optima

ENERGY

Optima Energy is a leading supplier of financial and business software solutions to the international upstream oil & gas industry. Providing industry related business consultancy and maintaining open communication with our clients, Optima proactively builds long term relationships based on reliable and professional services.

BEYOND THE APPLICATION™

Consultancy Services

Optima Energy goes “Beyond the Application” by providing industry related business consultancy and effective post implementation support services.

Optima Energy believes by grouping consultants into industry sectors we have a vital advantage over the competition when it comes to relevant oil and gas issues and solutions. Each consultant is equipped with functional skills, in-depth knowledge of software solutions and extensive experience in the oil and gas industry. Optima Energy insures maximum value is added to our clients business.

Optima Energy believes in maintaining open communication with an on-going relationship between client and consultant, providing follow-ups, site visits and meetings with our clients even after implementation.

Clients are assured that our services are implemented by not only the best, but also by consultants with the appropriate skill sets. We fit our people to your business.

Requirements Study

Even with the most advanced software solutions a major requirement for today’s consultant is understanding the clients business.

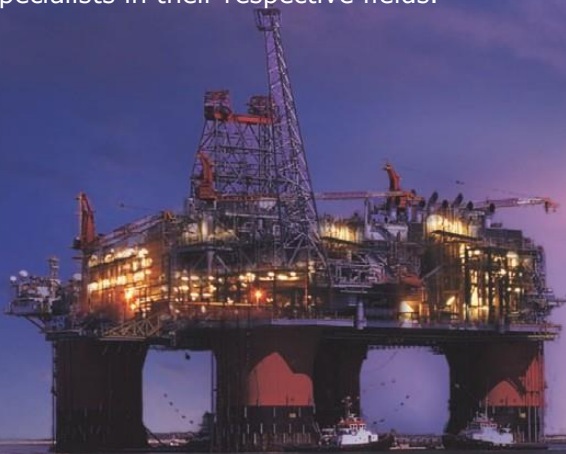
Optima Energy believes in getting clients requirements right the first time. Therefore, every new project begins with a Business Requirements Study. This is an initial study conducted with personnel representing various departments as specialists in their respective fields.

Its purpose is to identify in detail the operational, functional, reporting and information requirements of our clients. Constraints and objectives are highlighted to provide opportunity for improvement to business processes and achievement of company goals. Understanding of the clients business ensures that the right solutions are applied. Proposed solutions consisting of process flow, system flow, recommended software and hardware are presented to achieve the objectives. The Business Requirements Study provides first insight, ahead of actual project initiation.

Support Services

Post implementation support is crucial to our clients. Proper handover to our support team, while keeping consultants in the loop ensures an efficient support service. Clients support logs are prioritised, responded to within the expected lead time and followed-up until the point of closure. Optima Energy goes “Beyond the Application” by striving to do just that with:

- Strategically located offices in central business districts.
- Round-the-clock support desk services via telephone, email and webex. Queries are quickly resolved by our team of professionals to ensure that your business solutions run at the highest level of efficiency.
- Providing onsite support services as and when needed.
- International support and consultancy services covering business, industry and technical related issues.



INFOR™ FMS SunSystems

As a leading channel partner to Infor Global Solutions, headquartered in Alpharetta, Georgia USA, Optima Energy offers **Infor™ FMS SunSystems** financial and business software solutions to the upstream oil and gas market.

A key to Optima's **Infor™ FMS SunSystems** success is our experienced implementation and support teams. Each team member has a minimum of seven years experience in their specialised fields. All are backed up by Optima's international executives and office services. Each year our team has expanded and evolved to meet the needs of the industry and our clients.

Infor™ FMS SunSystems integrated financial management and business intelligence software solutions have been developed over 30 years with more than 250,000 users in over 190 countries. **Infor™ FMS SunSystems** is the product of choice for more than 600 oil and gas sites around the world, used for such diverse functions as exploration, production, refinery operation, major project management, distribution and basic office accounting.

Infor™ FMS SunSystems is accredited by KPMG as being Sarbanes-Oxley and IFRS compliant and can support multiple GAAP reporting. Its solutions enable oil and gas companies to deploy the application faster due to its ease of implementation.

Infor™ FMS SunSystems combines the functionality of multiple ledgers into one, including cash, payables, AFE, contract tracking and reporting. Its powerful, real-time financial

transaction processing engine lets the user see the immediate impact of each financial posting in the format that both operators and partners require. Its analysis capabilities provide multiple views (Block, Well, AFE, Contract and Cost Recovery) from one single source enables better reporting, such as JV/JIB, AFE, SOE, Recoverable and Non-recoverable Expenditure. Powerful joint venture cost allocation and inter-company billing ensures increased cost recovery.

Easy integration with other applications extends reporting of operational data and performance indicators for better management decisions.

Analytics tools in **Infor™ Performance Management** helps drilling into multiple dimensions of financial and operational data for a detailed insight of the business.

Infor™ FMS SunSystems also extends functionality to facilitate budgeting and forecasting such as Work Plan Budget (WPB) and Corporate Budgets. Budgets can be established by year, multi year and AFE.

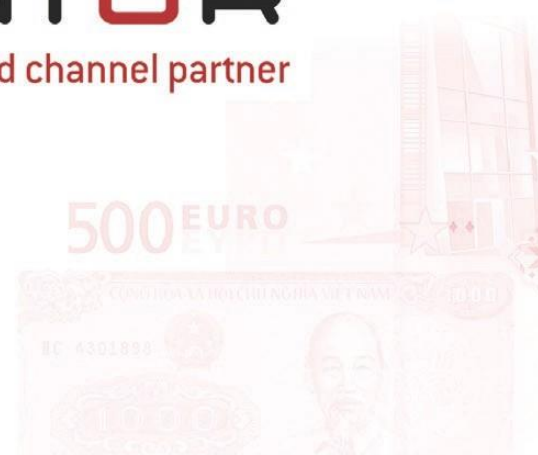
Infor™ FMS SunSystems is user-friendly, available in over 30 languages and can be integrated seamlessly into any oil and gas company operating world-wide. Consolidating results from overseas operations are straightforward allowing for flexibility, accuracy and real time reporting.

The solutions by **Infor™ FMS SunSystems** ensure oil and gas companies a fast ROI and lowest total cost of ownership.

Infor™ FMS SunSystems Solutions

- *Foundation Accounting*
- *Corporate Allocations*
- *Fixed Assets*
- *Query & Analysis*

INFOR™
certified channel partner





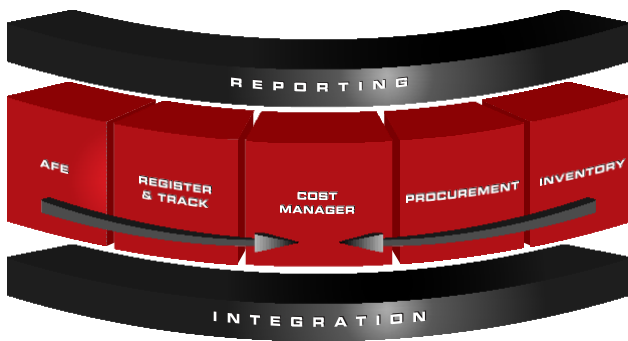
NAVA™ Suite of applications extend **Infor™ FMS SunSystems** capabilities specifically for the international upstream oil and gas market.

NAVA™ was created with simplicity and usability in mind. Its success is proven with implementation that requires minimum training for end users and system administrators.

NAVA™ is web-based capable of supporting multiple locations world-wide in real time. Application development employs commonly used Microsoft technology running on SQL Server database.

Reporting combines information from **Infor™ FMS SunSystems** and **NAVA™**, producing consolidated and comprehensive reporting for oil and gas companies.

Seamless integration with **Infor™ FMS SunSystems** ensures that account codes, analysis codes and business rules are instantly available in **NAVA™**. Transactions entered in **NAVA™** can be directly uploaded into **Infor™ FMS SunSystems** without the need for building time consuming and costly interfaces.



NAVA™ AFE offers creation of AFE documentation for capital expenditure, which can be tracked by both internal and partners approval. Its budget checking provides early warning of proposed expenditure against AFE budgets.

NAVA™ Register & Track enables registration, review and approval of invoices, debit notes, credit notes, inter-company billing and other payable documents such as employees claim. KPI reporting is available for all key activities showing performance and efficiencies of the company's processes.

NAVA™ Cost Manager tracks and monitors budgets, commitments, expenditures and cost forecasts. The ability to budget and trend costs before they are committed offers lead time to forecast what is coming. Standard reporting includes graphical reports such as AFE Expenditure Curve by project and activity.

NAVA™ Procurement enables better tracking of the complete procurement process through purchase requisition, invitation to bid, purchase/service order/contract and release order. Estimated cost at purchase requisition stage can be tracked and allows for budget checking against account codes, AFEs and multi-budgets. Evaluation Summary report showing both technical and commercial details allows for review and monitoring of bidders performance and capabilities. Reporting on average processing time identifies delays in the turnaround time and triggers for decision-making.

NAVA™ Inventory offers comprehensive stock control, enables tracking and enquiries on stock location, condition, dimension, quantity and costing. Material coding can be automated by category and its characteristics maintained in master record listing description, size and type. Stock handling process is simplified and maximised efficiency is achieved.

Configuration

Workflow

Reporting

Today's Challenges

Optima Energy offers complete business software solutions in support of new ventures and upgrades to existing systems. Optima Energy has the experience and expertise to do the job.

With limited exploration and development opportunities at home, more and more upstream oil and gas companies search for reserves in far flung corners of the globe. The opportunities are there, but not without risk. And the risks include the challenges of data management and reporting. **Here are some of the challenges in today's international upstream E&P environment:**



Differing, changing and challenging financial reporting requirements to national oil companies and partners.



Multi-country, multi-currency operations and reporting.



Consolidated financial reporting requirements for HQ.



Information required in real time from geographically dispersed and often remote activities in the field, offshore and from engineering contractors, suppliers and fabrication yards world-wide.



Procurement suites in standard accounting packages unable to cope with the diversity and complexity of international exploration, drilling and capital project purchasing and contracting.



Lack of forecasting capabilities in standard accounting packages for multi-year upstream capital projects.



Limitations on telecommunications access, security, internet speed and reliability.

Optima Energy

Has successfully provided financial and business software solutions to the upstream oil & gas industry since its inception in 2002 with more than 180 global reference sites managing more than USD 1 trillion in upstream exploration and development operations and facilities.

Offers world-class finance and business software solutions with Infor™ FMS SunSystems and NAVA™ Suite for business management providing visibility, clarity and perspective to international upstream oil & gas industry operations.

Understands government and local cultures with different business environments.

Conveniently located offices in the heart of Kuala Lumpur and Ho Chi Minh City provide excellent support to our clients within South Asia and beyond.



Global Implementation



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